



**SOLANO**  
**COMMUNITY COLLEGE**

<http://www.solano.edu>

**Solano Community College District  
Capital Improvement Program  
Districtwide Network Infrastructure Project  
RFQ/P # 15-015**

Hello to all RFQ/P Respondents:

Thank you all so much from me as CTO and on behalf of Solano Community College for your interest in partnering with us on our next generation Network Infrastructure Project, RFQ/P # 15-015. We understand that submitting a request for qualifications and proposals is time consuming and we very much appreciate your effort.

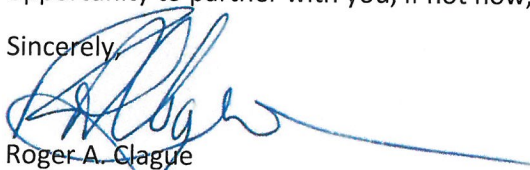
I was particularly impressed by your creative and innovative responses; you all really got into the spirit of our *"we will tell you what we want to accomplish and you give us your most creative and dynamic solutions"* approach, which is a little different from the line item by line item methodology so often used. I know we will get the very best solution for our students from this effort by you all.

After a thorough and careful 3 stage review process of the 10 proposals, the Selection Committee has short-listed the 2 firms below to move forward to the next step of the selection process and interview with the Selection Committee.

- Dell
- Development Group, Inc.

To all of you, short listed or not, we look forward to your continued support of our college, and the opportunity to partner with you, if not now, at some time in the future.

Sincerely,



Roger A. Clague  
Chief Technology Officer Services & Support

cc: Leigh Sata, Executive Bonds Manager  
Laura Scott, Purchasing  
Kimo Calilan, Director Technology Services & Support  
Bob Fuselier, Program Executive, Kitchell  
Ines Zildzic, Program Manager, Kitchell  
Mike Dossa, Design Manager, Kitchell  
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April 2, 2015